



DART CONTAINER CORPORATION

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Fax: (517) 676-3883 • Email: sales@dart.biz

October 5, 2018

To Our Valued Customers:

Due to escalating raw material costs, increasing transportation costs and other manufacturing costs, it is necessary we increase prices by **8%** to our U.S. Foodservice customers on Dart and Solo label and private label Paper products, effective December 1, 2018. Product lines included in the 8% increase are listed in the table below:

Material	Product Line
Paper	DSP Cups
Paper	DSP Cup, Lid (PET) & Straw (PP) Combo Packs
Paper	DuoShield Paper Cups
Paper	DuoShield Paper Cup & Lid (PS) Combo Packs
Paper	FlexStyle Paper Food Containers (DSP)
Paper	FlexStyle Paper Container Lids (SWL)
Paper	FlexStyle Paper Food Container & Non-Vented Lid (SWL) Combo Packs
Paper	FlexStyle Paper Food Container & Vented Lid (PP and SWL) Combo Packs
Paper	Moist Towelettes
Paper	Non-Coated Paper Cups
Paper	Paper Bucket Lids
Paper	Paper Buckets Grease Resistant, Untreated, & Waxed
Paper	Paper Buckets Popcorn (SSP & Grease Resistant)
Paper	Paper Bucket & Lid (Paper) Combo Packs
Paper	Paper Cone Cups
Paper	Paper Dinnerware Light Weight, Medium Weight, & Heavy Weight
Paper	Paper Fry Cups
Paper	Paper Munchie Cups
Paper	Paper Scoop Cups
Paper	Paper Souffles (SSP & Treated)
Paper	Paper Water Cups Treated & Alcohol Resistant
Paper	SSP Cup & Lid (PS) Combo Packs
Paper	SSP Cups & Cups Handled
Paper	SSP PCF Cups
Paper	SSPLA Cups
Paper	ThermoGuard Paper Cups
Paper	ThermoGuard Paper Cup & Lid (PS) Combo Packs
Paper	VS Paper Food Container (SSP) & Vented Lid (PP and PS) Combo Packs
Paper	VS Paper Food Containers (DSP, SSP, and SSPLA)
Paper	Wax Paper Cups

Orders for unprinted and stock printed products received prior to December 1, 2018, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders received December 1 and after will be invoiced at the increased prices.

Orders for custom printed products received prior to December 1, 2018, for a normal single print release quantity calling for immediate shipment, will be honored at current prices. Orders received December 1 and after will be invoiced at the increased prices.



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Contract prices for the above listed products on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on December 1, 2018.

We are in the process of preparing updated customer-specific prices, as well as list prices, for affected products. This list will include the new December 1 prices for each product. Those prices will be provided to you at least 30 days prior to the December 1 effective date.

Please ensure the new prices communicated to you are directed to the appropriate contact within your company to implement them for the December 1 effective date.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation

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