Price Change Announcement
Effective September 1, 2021

To AmerCareRoyal Customers:

Our marketplace has seen extraordinary increases in ocean and domestic freight costs throughout 2021. Businesses in all industries around the world are paying record-setting rates to secure space on container ships to transport goods. The volatility of freight rates has been staggering, with bi-weekly increases driving up cost nearly 300%. Meanwhile, on-time-delivery rates are at all-time lows, under 40% for most of this year. Further detail about the many factors we face together in this dynamic and volatile market is provided in the ACR Quarterly Market Update.

AmerCareRoyal shoulders these burdens with you and we have strived these past months to minimize their impact to your business. Our top priority is keeping the supply of your products flowing and we do all we can every day to make sure that happens as economically as possible. Unfortunately, the severity of on-going market conditions force AmerCareRoyal to announce the following increases to product price, **effective September 1, 2021**:

Product Groups	
All products excluding gloves	15%

All contracted business will increase per the terms of the agreement.

Your sales representative will provide a detailed listing of products impacted by this increase. In addition, detailed price lists that show item level price changes will be provided by an account representative or can be downloaded on August 2, 2021 from the WIN customer portal.

To download a price list for your account, log in to https://my.royalpaper.com/Account/LogIn. Select Price Lists from the left menu, then select the appropriate account and sub-account at the top of the page.

As mentioned above, please visit the Market Updates section of our website for detailed perspective and updates about evolving market conditions and contact your ACR Representative with any questions or request for additional information.

Sincerely,

Rob Freeman

Rob Freeman
VP Sales AmerCareRoyal