



October 29, 2021

## Price Change Announcement

Effective December 1, 2021

To AmerCareRoyal Customers:

Record cost pressure persists throughout global manufacturing and supply chain activities as we near the end of 2021. Raw materials made scarcer by unprecedented demand continue to rise in price, and manufacturing production across Asia has been significantly disrupted in recent weeks by Covid-19 outbreaks, power grid outages and recurrent labor shortages.

Twice-normal shipping delays, logjammed ports and in-land rail and truck hubs, shortages of truck drivers, equipment and supplies, and fuel that costs a dollar more per-gallon than this time last year are factors explained further in our [Market Update](#). Taken together, they comprise a stubborn and costly maze of inefficiency with no simple or quick solution. AmerCareRoyal is tirelessly pursuing all options to keep supplies flowing and to minimize cost and impact to your organization. We have shifted production sites to compensate for shutdowns due to Covid, selected alternative shipping lanes and ports, and are developing near-shore manufacturing. Unfortunately, the scope and pace of forces affecting the supply chain require us to implement the following price change, **effective December 1, 2021**:

Product Groups	
All Products except Disposable Gloves	15%

Normal purchase order quantities received in-time to be input to the AmerCareRoyal order processing system before close-of-business on November 30 will be shipped at the November 30 price. All contracted business will increase per the terms of the agreement.

Your sales representative will provide a detailed listing of products impacted by this increase. In addition, detailed price lists that show item level price changes will be provided by an account representative or can be downloaded on November 1, 2021 from the WIN customer portal.

To download a price list for your account, log in to <https://my.amercareroyal.com/Account/Login>. Select Price Lists from the left menu, then select the appropriate account and sub-account at the top of the page.

As mentioned above, visit the [Market Update](#) section of our website for detailed perspective about evolving market conditions, and contact your ACR Representative with any questions or request for additional information.

Sincerely,

*Rob Freeman*

Rob Freeman  
VP Sales AmerCareRoyal