



AN **ACCURATE**
COMPANY

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Tuesday, October 1st, 2019

VIELE & SONS INC.
1820 E. Valencia Dr.
Fullerton, Ca. 92831

Dear Valued Customer,

This letter serves as a notice regarding your 2019 price increase which our company plans to put into effect starting December 15th, 2019. This increase of 3% is caused by the continuing increase in the costs of raw materials, packaging, transportation and labor that we are continuing to experience.

Our productivity rate and usage of the most advance technologies in the market have allowed us to adjust the increase so that you, our loyal consumers, shall not bear the full brunt of these rising costs. We value your business and thank you for your continued support.

We have enclosed a copy of your price sheet as well as sent a copy to your broker. If you have any questions, please feel free to contact your Account Executive at (951) 225-4688.

All orders received and shipped prior to December 15th, 2019 will receive the current pricing.

Kind regards,

Jennifer Huddy
Regional Sale & Distribution Coordinator

Enclosure: Price List