



American METALCRAFT, Inc.

3708 River Road, Suite 800, Franklin Park, IL 60131

Phone: 708-345-1177
800-333-9133

Fax: 708-345-5758
800-333-6046

web: www.amnow.com
email: info@amnow.com

November 1, 2019

Dear Valued Customer:

Attached is a copy of our new price list that takes effect on January 1st, 2020. These prices reflect our product assortment that will be featured in our 2020 catalog.

As you know, we are facing a turbulent economic climate. In addition to tariff and duty changes that impact many imported items and raw materials, we have seen increases to the general cost of doing business. Labor costs are on the rise and healthcare costs are changing. Freight costs also continue to fluctuate.

Over the past year, American Metalcraft has absorbed these cost changes as we have chosen not to take a mid-year price increase. For 2020 American Metalcraft will continue to share in the burden of these cost fluctuations but will be passing on a modest increase – an average of 5%. This increase is far below the increases we are facing on many of our top-selling items but proof of our commitment to maintain affordable pricing in an increasingly competitive landscape.

An Excel version of the 2020 price list will be available by emailing your request to info@amnow.com or through our Customer Service department at 800-333-9133. We will also be offering a printed price list version in conjunction with our catalog release.

Thank you for your continued support.

Sincerely,

Lee Ann Kelly
Vice President of Sales, Marketing and Global Sourcing