

ANCHOR HOCKING®

FOODSERVICE™

December 31, 2025

As we enter 2026, we sincerely thank you for your continued partnership with Anchor Hocking Foodservice, Division of The Anchor Hocking Company. Your support means a great deal to us, and we are proud to share a continued commitment to products that are *Made in America*.

As we look ahead, we acknowledge that 2025 was a challenging year, marked by extensive consolidation of our manufacturing and distribution facilities, as well as ongoing uncertainty and fluidity surrounding tariffs. We appreciate your patience around the less than desirable service levels this may have created. However, as we realize the synergies of these pivotal operational changes, those challenges should be behind us, and we are enthusiastic about the opportunities ahead in 2026 and excited to continue growing together.

At Anchor Hocking overall, our focus remains on supporting your business every day. We continue to invest in the areas that matter most to you and your customers:

- **Customer Service:** Our top priority in 2026 is returning to consistent and reliable service, with the goal of 95%+ fill rate and 99% on-time performance on every order.
- **Innovation & Marketing:** Introducing new products and packaging that deliver value while creating to awareness to drive conversion to our four brands/products.
- **Operations:** Strengthening our core manufacturing capabilities in press and tempered glass through technology enhancements and expanded production capacity including the addition of a new glass furnace in 2026.

While some supply chain costs have begun to stabilize, others continue to increase. We are still facing inflationary pressures across key areas such as raw materials (sand, soda ash, corrugate), utilities, and freight, along with rising labor and medical costs. Throughout this period, we have remained focused on managing costs responsibly while continuing to invest in innovation, efficiency, and reliability.

After careful consideration and despite ongoing cost-containment efforts, we are implementing a modest price increase of approximately 4.5% on all 4 Brands (Anchor Hocking, Ocean, Lucaris and Corelle) effective February 1, 2026. Your Sales Manager or local Sales Representative is available to answer any questions.

We are truly grateful for the trust you place in the Anchor Hocking family of brands. Our team remains committed to being a dependable partner – delivering consistent service, high-quality products, and meaningful innovation at strong values. We look forward to continuing our partnership and supporting your success in 2026 and beyond.

Sincerely,



Bert Filice
President, Chief Sales & Marketing Officer



Mark Eichhorn
Chief Executive Officer

