



**Atosa Catering Equipment, Inc.**  
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May 14, 2019

Dear Valued Customer,

Effective **June 1, 2019** Atosa will implement a price increase on the below products, based on the current tariff situation in the United States market. Atosa is one of the largest and only manufacturers that imports their own products into the United States. We are in the process of building our incredibly large new state of the art manufacturing facility in Thailand that will open later this year. Once this facility is complete, we may be able reduce tariff costs.

Price Increase Breakdown:

- Refrigeration: **5% increase (all products except chest freezers)**
- Chest Freezers: **10% increase**
- Cooking Equipment: **0% increase (Subject to change if new tariff proposition is approved)**
- Mixers: **0% increase (Subject to change if new tariff proposition is approved)**
- Ice Machines: **0% (no increase)**
- Slicers: **0% (no increase)**
- Stainless Steel Fab: **10% increase**

Listed below are some of the new items we have recently introduced, or are in the process of introducing, that will be stocked nationally in our 12 distribution facilities:

- Single & double floor model convection ovens
- Black exterior glass door merchandisers – currently in stock
- Full size & half size insulated warming cabinets
- Countertop refrigerated merchandisers
- Curved and square countertop refrigerated displays
- 60 Quart mixer – currently in stock
- And much, much more.....

All orders received by June 1, 2019 for immediate shipment will have current prices honored. Please contact your regional sales manager or Jennifer Ward at email: [Jennifer@atosausa.com](mailto:Jennifer@atosausa.com) or by phone (614) 309-8233 if you have any questions. **We are sincerely sorry for the inconvenience the Tariff situation is causing our customers. Please know we are doing everything we can to minimize the impact to you.** Thank you for your continued support and making Atosa one of the leading equipment brands in the USA!

Sincerely,

*Jennifer Ward*  
Jennifer Ward

Vice President of Sales

Atosa USA