



April 6, 2022

Dear Valued Customer:

We all understand the recent and ongoing challenges of navigating the supply chain crisis. Costs of operational inputs have increased at rates unprecedented in recent times. Our team here at BUNN continues to explore every possible idea to help mitigate the issues... finding ways to obtain or engineer materials and parts when none were thought to exist and taking appropriate steps to attract and retain the people necessary to build our products.

We have absorbed cost increases as aggressively as we are able, but we must continue to adjust our prices until cost profiles begin to stabilize. The current adjustments to base prices and surcharges are outlined in the attached schedule. Your account manager from BUNN is prepared to discuss in necessary detail the reasoning behind the new schedule.

You can be sure that we are making every effort to support you, our customer during this extraordinary time. Given the unusual variety of challenges we all face in our businesses, we at BUNN appreciate your support more than ever. Guided by our Primary Mission and stated Core Values, we look forward with enthusiasm to continuing to earn your trust, and we thank you for your business.

Best regards,

Hy Burn



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Base price and surcharge schedule

- Effective May 16, 2022
- Equipment - 3% base price increase and an additional 3% surcharge
- Parts - 3% list price increase
- Paper Filters - 6% bracket price increase
- Easy Pour Decanters - 21% bracket price increase
- Glass Decanters - No change
- Water Filtration - No change
- BUNNserve flat rate services will increase 3% and the labor portion of time and material will also increase 3%. T&M material prices are based on BUNN parts list price.
- Due to order levels and extended lead times beyond May 16, 2022, new orders received and accepted starting April 16 and shipping before the May 16 increase will ship at our current price.
- Orders received and accepted starting April 16 and shipping after the May 16 price increase will ship at the new price.
- This does not affect open orders that have already been placed, accepted, and are in our backlog prior to April 16, 2022.