CAMBRO

Notification of Price Adjustment Effective January 1, 2027

Dear Valued Customer,

We appreciate your continued partnership with Cambro. Our team remains committed to providing innovative and quality products that promote safety, efficiency and cost savings for you and your customers. As part of our commitment to transparency, we are notifying you of an upcoming price adjustment, effective January 1, 2027.

While we issued our last price increase on Jan 1, 2026, this past year has presented Cambro with a continued rise in operational costs across key categories including utilities, labor, supplies, and packaging. Freight and raw materials have also continued to rise sharply. These increases reflect both industry-wide inflation and specific operational demands. We are committed to managing these increases and maintaining competitive pricing.

The cumulative effect of these cost drivers results in an average price increase of **3.4%** on our current mix of products. This blended percentage reflects both our increased costs across the board and our focus on internal efficiencies to not pass along the entirety of these increases to our valued customers.

Please note average price increase on key product categories below:

Food Storage	2.2%
Camshelving and Mobile Trolleys	5.1%
Camracks	5.0%
Trays	7.0%
Insulated Transport	6.0%
Disposable Lids	2.9%
EPP	2.1%

We thank you for your continued trust in Cambro. If you have any questions regarding these changes, please contact your Cambro representative.

Sincerely,

Tucker Campbell
VP of Global Sales and Marketing

Dave Allard
VP of Sales, North America