



July 1, 2021

Dear Valued Customer:

Chemcor Chemical Corporation is implementing a price increase on all products, effective August 1, 2021.

While Chemcor makes every effort to minimize price increases to our customer, the current economy and the increased cost pressure has resulted in the need of an overall price increase. Please see your attached pricing.

The past three and a half months have brought about unprecedented cost increases on raw material, import rates, packaging, and freight. Below are a few examples of the increases Chemcor Chemical has seen since March 1, 2021:

- Diesel up 12%
- Alkaline Builders up 14%
- Packaging up 18%
- Chelating Agents up 30%
- Surfactants up 35%
- Domestic Freight up 35%
- Pallets up 120%
- Solvents up 150%
- Ocean Freight up 400%

The market increases that Chemcor is experiencing occur so fast that these changes can no longer be absorbed. Chemcor will reevaluate pricing for possible market decreases once the raw material market stabilizes.

All orders shipped prior to August 1, 2021 will receive the old pricing. Chemcor will not be able to honor buy-in's and all inflated orders will be adjusted to historical averages.

Chemcor understands the constant pressure on pricing, and as always will continue to aggressively pursue cost control measures. Chemcor will strive to continue providing our customers with the highest quality products, service, satisfaction, and value.

We sincerely appreciate your patronage and ongoing support of Chemcor and our products. As always, should you have any questions or concerns on pricing, please feel free to contact us.

Thank you for your understanding.

Kind regards,

A handwritten signature in blue ink that reads 'Dave Tarquin'.

Dave Tarquin