



DART CONTAINER CORPORATION

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To Our Valued Customers:

Due to escalating raw material costs and increases in other manufacturing costs, it is necessary we increase prices to our U.S. Foodservice customers on Dart and Solo label and private label Polystyrene (PS), Paper, and Bagasse products, effective May 1, 2018. Please note this increase does not include EPS products.

Orders for unprinted and stock printed products received prior to May 1, 2018, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders received May 1 and after will be invoiced at the increased prices.

Orders for custom printed products received prior to May 1, 2018, for a normal single print release quantity calling for immediate shipment, will be honored at current prices. Orders received May 1 and after will be invoiced at the increased prices.

Contract prices for the above listed products on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on May 1, 2018.

We are in the process of preparing updated customer-specific prices, as well as list prices, for affected products. These lists will include the new May 1 prices for each product. Those prices will be provided to you at least 30 days prior to the May 1 effective date.

Please ensure the new prices communicated to you are directed to the appropriate contact within your company to implement them for the May 1 effective date.

Percentage of increase by material and product line is included in the attached table. Please contact your Dart Sales Representative with any questions.

Thank you for your continued support.

Dart Container Corporation

AD/lb

Increase %	Material	Product Line
8%	PS	ClearPac Black and Clear Containers, Lids, & Combo Packs
8%	PS	ClearPac Nacho Trays
8%	PS	ClearSeal Hinged Containers
8%	PS	Co-Ex Cups
8%	PS	Creative Carryouts
8%	PS	Cutlery Guildware, Impress, Reliance, Style Select, & Miscellaneous
8%	PS	Expressions Bases & Lids
8%	PS	Famous Service Dinnerware & Covers
8%	PS	Flexstyle Paper Container Lids
8%	PS	Foam Dinnerware & Covers
8%	PS	Foam Hinged Trays
8%	PS	Galaxy Dinnerware
8%	PS	Kids Cup, Lid, & Straw Combo Packs
8%	PS	Mtrene Deli Containers & Lids
8%	PS	Paper Cold Cup Lids & Hot Cup Lids
8%	PS	Party Dinnerware & Lids
8%	PS	Party Ultra Dinnerware
8%	PS	Plastic Cold Cup Lids
8%	PS	Plastic Dessert Containers
8%	PS	Portion Containers
8%	PS	PresentaBowls Bases, Lids, Hinged Bowls, & Combo Packs
8%	PS	PS Cups Medical & Dental
8%	PS	PS Translucent Cup Diamond Tumblers
8%	PS	PS Translucent Juice Containers & Cups
8%	PS	PS Translucent Ribbed Wall Cups & Straight Wall Cups
8%	PS	PS Ultra Color Cups
8%	PS	Sauces & Sides Containers
8%	PS	Showtime Hinged Trays
8%	PS	StayLock Hinged Trays
8%	PS	Trophy Cup Lids
8%	PS	VS Paper Food Container Lids
5%	Paper	DSP Cups
5%	Paper	DuoShield Paper Cups
5%	Paper	FlexStyle Paper Food Containers & Lids
5%	Paper	Non-Coated Paper Cups
5%	Paper	Paper Bucket Lids
5%	Paper	Paper Buckets Grease Resistant, Untreated, & Waxed
5%	Paper	Paper Buckets Popcorn & Popcorn Grease Resistant
5%	Paper	Paper Cone Cups
5%	Paper	Paper Dinnerware Light Weight, Medium Weight, & Heavy Weight
5%	Paper	Paper Fry Cups
5%	Paper	Paper Munchie Cups
5%	Paper	Paper Scoop Cups
5%	Paper	Paper Souffles & Souffles Treated
5%	Paper	Paper Water Cups Treated & Alcohol Resistant
5%	Paper	SSP Cups & Cups Handled
5%	Paper	SSP PCF Cups
5%	Paper	SSPLA Cups
5%	Paper	ThermoGuard Paper Cups
5%	Paper	VS Food Containers
5%	Paper	Wax Paper Cups
5%	Bagasse	Bagasse Dinnerware
5%	Bagasse	Bagasse Hinged Trays
5%	Combo	DuoShield Paper Cup & Lid Combo Packs
5%	Combo	Flexstyle Paper Food Container & Lid Combo Packs (vented & non-vented)
5%	Combo	SSP Cup, Lid, & Paper Sleeve Combo Packs
5%	Combo	ThermoGuard Paper Cup & Lid Combo Packs
5%	Combo	VS Paper Food Container & Vented Lid Combo Packs