



May 14, 2021

RE: Price Increase Announcement

To Our Valued Customers:

D&W continues to experience significant price inflation in the raw material marketplace. Since the end of Q1 2021, our Polystyrene material suppliers have increased the price of polystyrene (PS) by 20%. Due to these increases, D&W is announcing an eight percent (8%) increase on all Polystyrene products, effective with all orders placed or shipping on or after June 14, 2021.

D&W reserves the right to restrict any orders placed or scheduled for delivery prior to June 14, 2021, which exceed normal ordering patterns or previously submitted forecasts.

We appreciate your business during these challenging times. An updated price list will be sent to you shortly. Should you have any questions, please contact your D&W Fine Pack sales representative.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Grant'.

Mark Grant

Senior Vice President, Sales