



November 11, 2021

Dear Valued Customer,

Recently, D&W Fine Pack informed you of a pending increase from our suppliers of aluminum roll stock, specific to the rising manufacturing costs outside of material costs, commonly referred to as the fabrication rate. D&W has received firm notice from our suppliers that the amount of this fabrication rate increase is 20%, effective January 1, 2022.

The aluminum market has seen significant increase in market demand and opportunities without corresponding increase in manufacturing capacity. As such, these increases will be firm and passed on to D&W Fine Pack for us to continue to receive our supply of aluminum roll stock. Our relationship with our suppliers has enabled us to remain in positive position regarding our raw material supply needs, in spite of these market challenges. However, to maintain our supply of material, D&W will be recognizing these fabrication rate increases and thus increasing our prices for aluminum products by 8%, effective to you our customer January 1, 2022. The implementation of this price increase is in addition to any changes to the LME Midwest Premium Transaction price for aluminum ingot. D&W Fine Pack continues to make every effort to work with our suppliers to mitigate this price increase.

We appreciate your business during these unprecedented times. An updated price list will be sent to you shortly. Should you have any questions, please contact your D&W Fine Pack sales representative.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Grant', is positioned above the printed name.

**Mark Grant**

Senior Vice President, Sales