



DART CONTAINER CORPORATION

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • (800) 248-5960

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To Our Valued Customers:

Due to sustained changes in product demand and item mix across the foodservice industry, and the effects those changes have had on our costs to service, we are increasing prices by **8%** on all paper dinnerware and PS (polystyrene) products. The effective date of increased pricing is September 1, 2020. Product lines included in the 8% increase are listed in the table below.

Increase %	Material	Product Line
8%	PS	ClearPac Black & Clear Containers & Lids (also includes Combo Packs)
8%	PS	ClearPac Nacho Trays
8%	PS	ClearSeal Hinged Containers
8%	PS	Co-Extruded Cups
8%	PS	Creative Carryouts
8%	PS	Cutlery (Guildware, Impress, Reliance, Style Select, also includes wrapped cutlery & kits)
8%	PS	Expressions Bases & Lids
8%	PS	Famous Service Dinnerware & Lids
8%	PS	Foam Dinnerware & Lids
8%	PS	Foam Hinged Trays
8%	PS	Kids Cup, Lid & Straw Combo Packs
8%	PS	Mtrene Lids
8%	PS	Party Dinnerware & Lids
8%	PS	Plastic Cold Cup Lids
8%	PS	Plastic Dessert Containers
8%	PS	Portion Containers
8%	PS	PresentaBowls Bases, Lids, Hinged Bowls, and Combo Packs
8%	PS	Medical & Dental Cups
8%	PS	Translucent Ribbed Wall & Straight Wall Cups
8%	PS	Sauces & Sides Containers
8%	PS	Showtime Hinged Trays
8%	PS	StayLock Hinged Trays
8%	Paper	Paper Dinnerware Heavy Weight, Medium Weight & Light Weight

Dart sets the Industry Standard of Excellence by safely and efficiently providing high-quality food and beverage packaging solutions and exceptionally reliable service to each and every one of our customers.

Orders received prior to September 1, 2020, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders received September 1 and after will be invoiced at the increased prices.

Contract prices for the above-listed products on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on September 1, 2020.

We are in the process of preparing a list of the products you currently purchase and that are affected by this price increase. This list will include the new September 1 prices for each product. Those prices will be provided to you at least 30 days prior to the September 1 effective date.

We understand these are still very trying times for all, and we appreciate your continued support. Thank you for adjusting your records.

If you have any questions regarding this price increase, please contact your Dart Sales Representative.

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