



DART CONTAINER CORPORATION

www.dartcontainer.com

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September 29, 2021

Dear Valued Dart Customer:

Due to continued increases in raw material costs, non-material costs including freight, and other costs to service, we are implementing a price increase on the following products to our U.S. Foodservice, National Account, and Warehouse Club customers. The effective date of increased pricing is November 1, 2021.

Product Line	Increase Percent
PET/RPET/PP/PS Cups, Containers and Lids (including combo packs, inserts, and mineral filled containers)	14%
Lids for Paper Cups and Paper Food Containers	14%
Foam and Plastic Dinnerware and Covers	14%
Foam Hinged Lid Containers	14%
Cutlery	14%
Misc. Equipment (Dessert Sleeves, Collars, etc.)	14%
All remaining products including: <ul style="list-style-type: none">• EPS Cups, Containers, Bowls and Lids• Fusion and Trophy Cups• Paper Cups• Paper Food Containers and combo packs, Spiral Wound Lids, Plates and Souffles• Bagasse Hinged Trays, Bagasse Dinnerware and Lids	8%

Your specific post-increase prices will be sent to you today.

This price increase applies to all orders placed on or after November 1, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on November 1.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

Bob Novak, Executive Vice President Sales & Marketing
Dart Container Corporation

Dart sets the Industry Standard of Excellence by safely and efficiently providing high-quality food and beverage packaging solutions and exceptionally reliable service to each and every one of our customers.