



DART CONTAINER CORPORATION

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Email: sales@dart.biz

December 22, 2021

Dear Valued Dart Customer:

As a result of increased material costs, we are implementing a **6% price increase** on all Paper and PET products for our U.S. Foodservice, National Account, and Warehouse Club customers. Furthermore, we are increasing some specific custom printed products by various amounts across all substrates. Increased pricing is effective February 1, 2022.

Your specific post-increase prices will be sent to you separately today.

This price increase applies to all orders placed on or after February 1, 2022. Buy-ins cannot be accommodated. Orders placed before February 1 will be invoiced at pre-increase prices when calling for immediate shipment and only for the product received for that order. Any items unavailable when fulfilling the order will not carry over pre-increase prices past the increase effective date. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on February 1.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

A handwritten signature in black ink that reads "Robert G. Novak".

Robert G. Novak
Executive Vice President Sales & Marketing
Dart Container Corporation