



DART CONTAINER CORPORATION

www.dartcontainer.com

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Dear Valued Dart Customer:

Due to continued increases in raw material, manufacturing, and other costs to service, we are increasing prices on select Paper, PS, PP, and PET beverage products sold to Dart Foodservice customers.

The increases will vary in amount based on the specific item and individual market factors. The effective date of increased pricing is September 15, 2021.

The following product categories are impacted by these increases:

Product Line	Increase Percent
SSP Cups, SSP PCF Cups, and SSPLA Cups	5%
DSP Cups	5%
Wax Paper Cups	Up to 14%
Paper Cone Cups	Up to 14%
Paper Cold Cup Lids (PS)	Up to 14%
PS Translucent Ribbed & Straight Wall Cups, PS Co-Ex Cups	Up to 14%
PET Cups, PET Parfait Inserts, and Plastic Cold Cup Lids (PET)	Up to 14%
PP Cups	Up to 14%

We are also expiring existing prices, effective immediately, on select items that have not been purchased in the past 12 months. Should you wish to purchase these products in the future, please request new pricing through your Dart Sales Representative.

Your specific post-increase prices, and listing of items with expired prices, will be sent to you shortly.

This updated pricing applies to all orders placed on or after September 15, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. The September 15 increases apply only to invoice pricing; contract prices on Dart Competitive Agreements (CPAs) are not affected at this time.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

Robert G. Novak
Executive Vice President of Sales & Marketing

Dart sets the Industry Standard of Excellence by safely and efficiently providing high-quality food and beverage packaging solutions and exceptionally reliable service to each and every one of our customers.