



**DART CONTAINER CORPORATION**

[www.dartcontainer.com](http://www.dartcontainer.com)

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November 16, 2021

Dear Valued Dart Customer:

As a result of increased manufacturing costs and other costs to service, we are implementing a **6% price increase** on all products for our U.S. Foodservice, National Account, and Warehouse Club customers. The effective date for increased pricing is January 1, 2022.

Your specific post-increase prices will be sent to you separately today.

This price increase applies to all orders placed on or after January 1, 2022. Buy-ins cannot be accommodated. Orders placed before January 1 will be at pre-increase prices when calling for immediate shipment and only for the product received for that order. Any items unavailable when fulfilling the order will not carry over pre-increase prices past the increase effective date. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on January 1.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

A handwritten signature in black ink that reads "Robert G. Novak".

Robert G. Novak  
Executive Vice President Sales & Marketing  
Dart Container Corporation