



DART CONTAINER CORPORATION

www.dartcontainer.com

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October 19, 2021

Dear Valued Dart Customer:

As a result of increased manufacturing costs and other costs to service, we are implementing an 8% price increase on all products **except** bagasse products, which will not be increased. The increase applies to our U.S. Foodservice, National Account, and Warehouse Club customers. **The effective date for increased pricing is December 1, 2021.**

Your specific post-increase prices will be sent to you Wednesday, October 20.

This price increase applies to all orders placed on or after December 1, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on December 1.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

A handwritten signature in black ink that reads "Bob Novak". The signature is written in a cursive style.

Bob Novak, Executive Vice President Sales & Marketing
Dart Container Corporation