



DART CONTAINER CORPORATION

www.dartcontainer.com

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March 15, 2022

Dear Valued Dart Customer:

As a result of continued escalation of transportation, labor, and energy costs, we are implementing a **5% price increase** on all products for our U.S. Foodservice, National Account, and Warehouse Club customers. The effective date for increased pricing is April 15, 2022.

Your specific post-increase prices will be sent to you separately no later than Friday, March 18.

This price increase applies to all orders placed on or after April 15, 2022. Buy-ins cannot be accommodated. Orders placed before April 15 will be at pre-increase prices when calling for immediate shipment and only for the product received for that order. Any items unavailable when fulfilling the order will not carry over pre-increase prices past the increase effective date. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on April 15.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

A handwritten signature in black ink that reads "Robert G. Novak". The signature is written in a cursive, flowing style.

Robert G. Novak
Executive Vice President Sales & Marketing
Dart Container Corporation