



# DEAN DISTRIBUTORS, INC.

800 AIRPORT BOULEVARD, SUITE 312, BURLINGAME, CA 94010-1919

January 31, 2020

Re: Price Increases

Dear Valued Customer:

Due to increased costs of raw materials and freight, we are forced to increase prices on the products you purchase effective February 15, 2020.

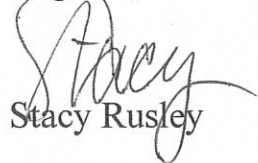
Please see enclosed updated prices.

Orders placed prior to February 15<sup>th</sup> will be invoiced at the old prices.

If you have any questions, please feel free to give us a call at 800-792-0816.

Thank you for your continued support.

Regards,

  
Stacy Rusley

CFO

( 8% and 9% Increase )