



May 21, 2021

To Our Valued Customers,

At Berry Global, we strive to be the best supplier for your packaging needs. Berry has consistently invested in our business to provide you with leading technologies, innovation, productivity, quality and service at competitive market prices.

Over the past year, we have seen a significant escalation in our cost of raw materials, labor, and transportation. We have aggressively tried to offset inflation with productivity. Actions taken include increasing our labor output, reducing all controllable costs, and investing in capital to improve material usage, increase operational efficiency and create process innovation.

While we remain diligent in keeping our costs as low as possible, unfortunately we have not been able to fully offset the inflationary pressure around labor, transportation and other costs such as pallets/materials. We've been absorbing this and other disruption costs for months now in order to keep you in supply despite severe shortages in the market. As a result, Berry is announcing a 4% price increase on all orders placed on or after June 1, 2021. Your Berry sales representative will be contacting you in the near future to discuss the details with you directly.

We are very appreciative of your business and look forward to working together with you as we all get through this challenging market environment.

Sincerely,

A handwritten signature in black ink that reads "Michael E Hill". The signature is written in a cursive, slightly slanted style.

Michael E. Hill

President – Engineered Materials Division