



June 22, 2021

To our valued partners,

Please accept this letter as notification for a price adjustment of 10% on all products to offset escalating costs for manufacturing, shipping, corrugate and freight.

This change in pricing will take place effective August 2, 2021.

This decision does not come without careful consideration. To our loyal customer base, we thank you in advance for your continued support.

- All orders placed by end of business on July 30, 2021 calling for immediate shipment will be billed at the current pricing.
- All orders outside regular order patterns are subject to review.
- Due to the extraordinary volatile overseas and domestic shipping costs, we will need to adjust all contract (POD) pricing effective August 2, 2021.

Please contact your EMI Yoshi Sales Representative if you have any questions.

Thank you for your continued support.

Sincerely,

EMI Yoshi, Inc.