



495 Ball Street Cobourg
Ontario, Canada K9A 3J6
905-372-7373 / 800-427-5517
coulson@enjay.com
www.enjay.com
905-377-8066

October 27, 2021

ENJAY DISTRIBUTION PARTNERS

The COVID-19 Pandemic has had a significant impact on the North American Economy. The SUPPLY CHAIN continues to struggle thru the COVID Recovery. Historic price increases have affected commodities such as Gasoline, Plastics/Resins, Adhesives, Freight, Labour and all Paper Board Related Products.

North American Board Mills have again announced another immediate price increase on raw materials. These increases together with escalating operating costs have a major impact on the products we manufacture, thus we must adjust our prices accordingly.

ALL orders placed AFTER DECEMBER 1/2021 - will be subject to a 6% increase.

In a complete cost analysis review, there are a small handful of items that will increase 13%.

- **These items include ¼” DBWL Foldunders in 6 – 18” Round/Square. Sheet sizes will be 6%.**
- **In our efforts to maximize efficiencies and turn orders quickly, we will no longer produce the 3/16” Single Wall Foldunder in round & square sizes. Sheet sizes will continue.**

Please ensure to place your orders PRIOR to this DEC 1 deadline, and please note our annual Holiday Shutdown of Dec 24 thru to Jan 3.

As we enter our 39th year in business, we understand that these are difficult times for many businesses in this COVID environment. We appreciate your support and please understand, that your business is very important to us.

Please be safe and let’s get through this together. **“Stay Calm and Eat Cake”.**

Regards,

Gary Coulson
International Sales Manager

Jay Cassidy
President

Frank Lewis
Director – Account Development

YOUR COMPLETE BAKERY PACKAGING SOURCE– SQF CERTIFIED
www.enjay.com 800-427-5517 sales@enjay.com @ENJAYPACKAGING

ENJAY CONVERTERS LTD.
Quality Baking & Specialty Packaging Concepts Since 1983

