



October 11, 2021

RE: Price Increase Announcement

Dear Valued Fabri-Kal Customer:

Due to the continued escalation of raw material, manufacturing, and other costs, Fabri-Kal is announcing up to a 20% price increase on all products sold in the United States and all international and export markets.

This increase will take effect with all orders placed for shipment on or after November 15, 2021. In addition, all contracted business will be subject to the above increases. Your specific post-increase prices will be sent to you shortly.

Effective immediately, all purchase orders placed will need to reflect pricing effective as of the shipment date.

Fabri-Kal will not accommodate any advance buys and will reserve the right to restrict any orders which exceed normal ordering patterns or previously submitted forecasts.

We appreciate your ongoing support for our packaging products. Thank you for your business.

Sincerely,

A handwritten signature in black ink, appearing to read 'C. Garlock', with a horizontal line extending to the right.

Chuck Garlock  
Vice President of Sales & Marketing