

2022 Operator Hot Sauce Conversion Contract

Convert to America's Favorite Hot Sauce Brands



PLEASE PRINT CLEARLY

Name of Establishment: _____
Your Name: _____ Title: _____
Street Address: _____
City: _____ State: _____ Zip: _____
Mail to Address if Different (PO Box) _____ City: _____ State: _____ Zip: _____
Email Address: _____ Business Phone Number: _____
Primary Hot Sauce Distributor: _____
City: _____ State: _____ Zip: _____
Distributor Sales Representative Name: _____

PLEASE PRINT CLEARLY Must be completed by broker sales representative

Broker Sales Representative Name: _____
Broker Region: _____
Email Address: _____ Phone Number: _____
Broker Street Address: _____
City: _____ State: _____ Zip: _____

WHICH BRAND(S) ARE YOU SWITCHING TO (Check one)

Frank's RedHot® Cholula® OLD BAY® Hot Sauce

WHICH FORMAT ARE YOU UTILIZING (Check one)

Front of House: Tabletop, Portion Control, Dispenser Back of House: 1 gal, 0.5 gal

WHICH FLAVOR WILL YOU BE USING (Check one)

Original Buffalo Wings Sauce Other _____

MONTHLY HOT SAUCE DOLLAR PURCHASES (Check one)

\$200 - \$500 \$501 - \$1,000 \$1,001 - \$1,500
Over \$1,500

AVERAGE NUMBER OF MEALS SERVED PER DAY (Check one)

100 - 299 300 - 499 500 - 999
1,000 - 1,999 2,000 - 4,999 5,000+

NUMBER OF UNITS: _____

PRIMARY TYPE OF OPERATION (Check one)

Business & Industry Family/Casual Dining Nursing Home
Cafeteria Fast Food (QSR) Recreation/
Caterer Fine Dining Entertainment
Colleges & Universities Hospital Retail Store
Convenience Store Hotel/Motel Vending
Deli In-Transit Feeder

CURRENT HOT SAUCE SUPPLIER (Check one)

Sweet Baby Ray's Texas Pete Tabasco Crystal
Huy Fong Bulliard's Other _____

Contract start date: _____ and terminates 12 months after contract start date.

Operator Signature _____ Date _____

Broker Sales Representative _____ Date _____

McCormick Regional Sales Manager _____ Date _____

AGREEMENT: I agree to purchase ONLY Frank's RedHot, Cholula, and/or OLD BAY hot sauce brand products for a minimum of 12 months from the date of my signed contract.

1. Operator cannot be a member of a GPO or on any other contract.
2. This offer cannot be used in conjunction with the Multi-Brand Rebate, but can participate in other limited time promotions.
3. Only eligible on Frank's RedHot, Cholula and OLD BAY hot sauce products.
4. Final submission is due no later than 13 months past the date of signed Agreement.
5. McCormick reserves the right to amend, revise, or terminate this Agreement immediately for Customer's non-compliance with the terms set forth in this Agreement.
6. Void if restricted, taxed, or forbidden by law. Offer may not be purchased, traded, or sold. Any other use constitutes fraud. Offer valid only in the USA.
7. By submitting this form, you are electing to receive emails on the latest offers, products, culinary tips, recipes, tools and trends from McCormick For Chefs. If you would rather not receive our communication, please check the "no" box. No
8. Claims may only be submitted by, and made payable to, verified foodservice operators.

OPERATOR INSTRUCTIONS:

1. Please return this completed form on a quarterly basis to receive a 15% rebate with a copy of your distributor invoice to:
ONLINE: ror.realtime-solutions.com/mccormick, or submit via email or mail:
EMAIL: McCormick@RealTime-Solutions.com
MAIL: 2022 Operator Hot Sauce Conversion Program
c/o RealTime Solutions • P.O. Box 157 • Becker, MN 55308
2. Minimum rebate amount is \$25.
3. Form must be filled out completely to qualify for rebate.
4. Distributor invoice must include distributor name and location, operator information, invoice date(s), invoice #(s), product information, # of bottles purchased, purchase price.
5. Allow 6 to 8 weeks processing time.
6. For inquiries: Call 855-552-9797.
7. Final submission must be postmarked no later than 13 months past the date of the signed agreement.



Contract valid once all 3 parties have executed this agreement. For more information, contact your broker sales representative.



<u>ITEM DESCRIPTION</u>	<u>ITEM CODE</u>	<u>PACK/SIZE</u>	<u>PRODUCT FORMAT</u>
CHOLULA®			
Cholula Original Hot Sauce	901607497	12/2 oz	Front of House
Cholula Original Hot Sauce	901607498	12/5 oz	Front of House
Cholula Original Hot Sauce	901607496	12/12 oz	Front of House
Cholula Original Hot Sauce Portion Packs	901607502	200 ct/0.25 oz	Front of House
Cholula Original Hot Sauce Mini Bottle	901607505	48/0.75 oz	Front of House
Cholula Chipotle Hot Sauce	901607492	12/5 oz	Front of House
Cholula Chili Lime Hot Sauce	901607489	12/5 oz	Front of House
Cholula Chili Garlic Hot Sauce	901605214	12/5 oz	Front of House
Cholula Green Pepper Hot Sauce	901607493	12/5 oz	Front of House
Cholula Sweet Habanero Hot Sauce	901607506	12/5 oz	Front of House
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Cholula Original Hot Sauce	901607501	4/0.5 gal	Back of House
Cholula Chipotle Hot Sauce	901607491	4/0.5 gal	Back of House
Cholula Chili Garlic Hot Sauce	901605216	4/0.5 gal	Back of House
Cholula Chili Lime Hot Sauce	901607488	4/0.5 gal	Back of House
Cholula Green Pepper Hot Sauce	901607495	4/0.5 gal	Back of House
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FRANK'S REDHOT®			
Frank's RedHot Original Cayenne Pepper Sauce	418055167	24/5 oz	Front of House
Frank's RedHot Original Cayenne Pepper Sauce	418055267	12/12 oz	Front of House
Frank's RedHot Original Cayenne Pepper Sauce	418055367	12/23 oz	Front of House
Frank's RedHot Original Cayenne Pepper Sauce - Single Serve Packet	418540502	200 ct/7 grams	Front of House
Frank's RedHot Buffalo Dipping Sauce - Single Serve Dip Cup	901595090	96 ct/1.5 oz	Front of House
Frank's RedHot Original Buffalo Wings Sauce - Dispensing Pouch with Fitment	418216304	2/1.5 gal pouch	Front of House
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Frank's RedHot Original Cayenne Pepper Sauce (Plastic)	410556011	4/1 gal	Back of House
Frank's RedHot Original Cayenne Pepper Sauce Pouch	419842300	4/1 gal pouch	Back of House
Frank's RedHot Original Buffalo Wings Sauce (Plastic)	417416104	2/1 gal	Back of House
Frank's RedHot Original Buffalo Wings Sauce Pouch	901563080	4/1 gal pouch	Back of House
Frank's RedHot Ready To Use Buffalo Sandwich Sauce (Plastic)	417488204	4/1 gal	Back of House
Frank's RedHot Xtra Hot Cayenne Pepper Sauce (Plastic)	417519601	4/1 gal	Back of House
Frank's RedHot Xtra Hot Buffalo Wings Sauce (Plastic)	418231700	4/1 gal	Back of House
Frank's RedHot Xtra Hot Buffalo Wings Sauce Pouch	418557900	12/32 oz pouch	Back of House
Frank's RedHot Sweet Chili® Sauce	418311900	4/0.5 gal	Back of House
Frank's RedHot Sriracha Chili Sauce	419062301	4/0.5 gal	Back of House
Frank's RedHot Rajili® Sauce (Formerly Asian Sweet Ginger™ Sauce)	419062400	4/0.5 gal	Back of House
Frank's RedHot Stingin' Honey Garlic™ Sauce	419525900	2/1 gal	Back of House
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OLD BAY®			
OLD BAY Hot Sauce	901579803	12/5 oz	Front of House
OLD BAY Hot Sauce Dispenser Pouch	901594784	2/1.5 gal pouch	Front of House
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OLD BAY Hot Sauce	901595800	4/64 oz	Back of House