



July 28, 2020

RE: Price Increase Announcement

Dear Valued Fabri-Kal Customer:

As a result of escalation of raw material as well as costs associated with significant and sustained foodservice industry fluctuations in product demand, Fabri-Kal is announcing an increase to pricing on the following product lines effective Tuesday, September 1, 2020.

8% Increase: All Polystyrene (HIPS) products as outlined below.

RK Translucent Cups and Lids including Custom Prints
Polystyrene Portion Cups and Lids
Kal-Tainer Deli Containers and Lids
Food Containers and Lids
Juice Cups and Lid

All orders placed by 5:00 p.m. (Eastern Standard Time) on or before Monday, August 31, 2020, calling for immediate shipment, will be invoiced at the current price. Buy-ins cannot be accommodated.

All escalation clauses on current contracts and bids will be implemented.

Thank you for your continued support of Fabri-Kal Corporation. We hope you, your coworkers, and your families have remained healthy through this global health pandemic.

Sincerely,

A handwritten signature in black ink, appearing to read 'Chuck Garlock', with a horizontal line extending to the right.

Chuck Garlock
Vice President of Sales & Marketing