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## Market Price Adjustments Due to USTRO Tariff Announcement Effective April 1, 2019

For 50 years, FoodHandler has continued to be the leader in quality products and food safety practices. It is that same commitment driving our research and development team, new product innovation and technology. In recent months, global trade wars have impacted industries in supply, logistics and import capabilities.

On September 24, 2018, the US Trade Representative Office imposed an additional round of tariffs on products imported from China. These last tariffs have impacted the industry across the board. As a result of the decision by the USTRO, we announced and implemented a 10% price increase effective November 1, 2018. Also stated was that if these additional duties were still in effect as of January 1, 2019, the additional duty rate applicable to List 3 goods of Chinese origin would increase an additional 15% to a total of 25%.

On December 3, 2018 the US Government delayed the January 1, 2019 effective date to March 1, 2019. On **April 1, 2019** FoodHandler will increase the tariff amount on all affected items from 10% to 25%. All increases will take effect for orders shipping on or after April 1, 2019. All stock orders placed prior to April 1, 2019 calling for immediate shipment, and not exceeding your average monthly usage, will be honored at pre-increase levels. All current school bid prices expiring June 30, 2019 will be excluded from the additional tariff. School bid pricing effective July 1, 2019 will be subject to the additional tariff.

FoodHandler products that will be affected include:

- Bags (excluding nylon)
- Aprons
- Pan Liners (excluding nylon)
- Bouffant Caps
- Bibs
- Racks

**\*Please note: New items may be added. We have no way of knowing if the US will add additional items to the tariff list. We will closely monitor the situation and keep you aware of any changes.**

Please reach out to your FoodHandler representative for additional information.

Thank you for choosing FoodHandler as your supplier.

Margie Wiemer  
Sales Manager