



April 1st, 2021

Dear Girard's Valued Customers,

Girard's has been a leader in the development of unique cooking sauces, salad dressings, dips, and marinades since 1935 - the year Girard's French Restaurant started making dressings in San Francisco. We are known to use only premium ingredients—priding ourselves on our commitment to both quality products and flavor innovations.

Across the U.S., a variety of factors are affecting our costs including a rise in raw material ingredients, commodities, freight rates, fuel, driver shortages, and government regulations.

Due to these factors effective **June 1st, 2021**, Girard's will be instituting a price increase. Our **FOB prices will increase an average of 3.2% and freight prices an average of 5%.**

- **All orders received by Friday, May 14, 2021, calling for delivery by Friday, May 28, 2021, will be billed at the current price.**
- **All orders received starting Monday, May 17th, 2021 calling for delivery on or after Tuesday, June 1st, 2021 will be billed at the higher price.**

Attached is Girard's new price list, please update your systems accordingly. If you have any questions, feel free to contact your Girard's regional sales manager or our customer service department.

On behalf of GFF, we take this opportunity to thank you for your continued business and assure you that we will always strive to provide outstanding products for years to come.

Sincerely yours,

Rodney Naylor
SVP of Sales & Marketing

Girard's Dressings – GFF, Inc.
Plochman's Premium Mustard
A HACO SWISS Company

GFF Inc.

145 Willow Ave. City of Industry, CA 91746
Tel. 626.549.2770 | Fax 323-233-1130

girardsdressings.com