



Food  
Equipment Co.

[www.globefoodequip.com](http://www.globefoodequip.com)

November 29, 2019

**NOTIFICATION FOR EXCELL DEALERS OF GLOBE**  
**U.S. PRICE ADJUSTMENTS EFFECTIVE JANUARY 1, 2020**

Due to inflationary increases in materials and tariffs, we are implementing a U.S. price increase on affected products effective January 1, 2020.

Please note: any Excell dealer orders received prior to January 1, 2020 with a requested ship date of January 31, 2020, or sooner, will receive **current** pricing. Any Excell dealer orders received on or after January 1, 2020, or calling for shipment beyond January 31, 2020, will receive new pricing.

Globe's January 1, 2020 price book will be available for download on our website ([www.globefoodequip.com](http://www.globefoodequip.com)) January 1st. List pricing will be published on AutoQuotes January 1st as well.

Thank you for your continued support of Globe. Please feel free to call me if you have any questions.

My best,

A handwritten signature in black ink, appearing to read "Dan Farmer", with a long horizontal flourish extending to the right.

Dan Farmer  
Vice President, Sales & Marketing

DF:mdh