



August 7, 2025

Dear Valued Customer,

We're writing to inform you of further modifications to the tariffs implemented under the International Emergency Economic Powers Act (IEEPA).

As a domestic manufacturer sourcing primarily from U.S. mills, we will avoid price increases on many of our products. However, these tariff modifications have led to higher costs for globally sourced materials, including paper, pulp, and other raw materials used in the production of some of our products.

As a result, we will be implementing a price increase on the following product lines affected. This price increase is specifically tied to the modifications to the EU tariff, changing from 10% to 15%, and the Indonesia tariff, changing from 10% to 19%. Please see the summary list below and the corresponding price changes.

Tulip and lotus cups	7.0%
Doilies	7.0%
Colored airlaid products	4.0%
Genuine Vegetable Parchment	4.0%
Greaseproof silicone baking products	4.0%
Greaseproof baking cups	2.5%

As your partner, we will absorb this tariff-related inflation through September 14, 2025. All orders for immediate shipment acknowledged on or before that date will be invoiced at the then current prices.

We remain hopeful that the current tariffs in place as of this writing will be reversed or reduced in the future. Should that happen, price changes will be reversed or reduced accordingly. We appreciate your business and look forward to continuing to partner with you on mutual growth.

Thank you for your continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Johnson".

Jim Johnson  
Vice President, Sales & Marketing