



11/20/2020

Dear Valued Customers,

We at IMEX Vision sincerely appreciate all our customers and value your importance to our business.

IMEX has endured significant cost increases in transportation over the past several months, both domestically and imported. We have been able to absorb many of these expenses and still provide our high-quality products and service. We are sure you are aware of all the different aspects with carriers and freight, including the many layers of costs.

We are now unable to honor our current prices and must announce a 15% price increase immediately on all our non-USA made products and a 7% increase on delivered USA manufactured items. The items affected include the following:

- All Hot Food Containers, both Bulk and Combo Packs, including lids
- Compostable Paper Cups
- Compostable Paper Food Containers
- Ice Cream and Yogurt Containers
- All Paper Bags
- All Hot & Cold Cup lids

We can offer a domestic FOB price if you are able to pick-up products at our Irvine, CA location. We can also offer an FOB price with additional transportation cost on a separate line item to the invoice through quotes from our transportation partners, should you wish to use this option.

We believe this will be a temporary situation and as the market and the World return to a normal state, we will rescind the increase as the market softens.

The increase will not affect our will-call made in the USA products

IMEX looks forward in continuing our exceptional service to you and as always, we appreciate your business and support.

With regards,

Ron Robinson
Director of Sales
IMEX Vision



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