



520 White Plains Road, Tarrytown, NY 10591

602 Potential Parkway, Scotia, NY 12302

November 5, 2021

Dear Customer

Kari-Out & SQP continues to strive to meet your expectations and to be the supplier of choice by offering competitive pricing in the market. Over the last couple of months, we have seen significant increases in raw materials costs as well as raw material shortages in the market and the trend is likely to continue. On top of that, ocean and domestic freight, labor costs and energy have/are increasing this year due to limited supply and high demand.

We have been absorbing the financial burden from additional costs at our own up to this point. Unfortunately, the continued increases noted above are outside of our control and we are forced to implement the below increases effective with orders placed on or after **November 22, 2021 or delivery date requests beginning December 6, 2021 (following the established lead time)** for all SQP and Kari-out customers:

- **All Food Trays (including School & Cali Trays) – 25%**
- **All Chicken Boxes – 25%**
- **All Hot Dog Holders – 25%**
- **All Carry Trays – 25%**
- **All Hinged Containers – 25%**
- **All Pizza Slice Clam Shells – 25%**
- **All Fry Scoops – 25%**
- **All Eco Box & Eco Earth Boxes – 25%**
- **All Paper Soup containers (bulk & combo) – 25%**
- **All Handled Shopping Bags – 15%**
- **All Other Kari-Out & SQP items – 5%**

Orders placed prior to November 5, 2021 calling for shipments on or after December 6, 2021 will need to be updated at the post increase prices. **Back-orders will not be accepted at pre-increase prices.** Due to raw material shortages, we will be unable to accept advanced buys. All school and contract pricing will be addressed in a separate communication.

We value your business and as always appreciate your support. Your local sales representative will contact you to answer any questions you may have with this announcement.

Best Regards,

Zahid Randhawa- Strategic Pricing Leader