



Dear Valued Partner,

Who knew we would be approaching 2022 with such a unique set of challenges. Together as an industry, we have encountered uncharted territory and we have done our absolute best to proactively navigate these circumstances in a way that minimizes the impact on our partners. We are all starkly aware of current supply chain challenges and continue to feel the squeeze of soaring demand and limited supply. These complexities have driven our costs up and trusted metrics do not display clear evidence of cost increases abating over the next few months. These external factors have led us to the decision to announce an upcoming price increase.

Effective November 1st, 2021, Krowne will be implementing a price increase ranging on average between 1-8%. An updated list price file will be sent 30 days prior to this increase.

For all production orders, the PO and signed drawings must be submitted to orders@krowne.com prior to November 1st, 2021 to receive current pricing.

In contrast to other suppliers, we have continued to absorb cost increases to prevent immediately effective surcharges and we remain committed to doing everything possible to avoid these in the future. We understand how important advance price increase notices are to our customers and this was a major factor in us not implementing surcharges at any point this year.

Looking forward, capacity and inventory remain the number one priority of our industry. To address this, we acquired a third manufacturing and distribution facility next to our headquarters in New Jersey to facilitate increased demand and growth.

On behalf of the entire Krowne team, I would like to thank you for your continued support. We remain committed to working with you to create effective solutions and to building a partnership that goes far beyond profit.

Regards,

A handwritten signature in blue ink, appearing to read "Kyle Forman", with a long horizontal line extending to the right.

Kyle Forman
President
Krowne Metal Corporation