



the  
chefs  
base™

August 29, 2025

To our Customer Partners,

We thank you very much for your partnership.

Major Products takes great pride being the industry leader in value for soup bases and flavor systems. We have worked hard to develop lasting customer relationships built on high product quality, responsiveness, and mutual respect; all at a price point that makes us a business partner you can grow with and always rely on. In keeping with that spirit, our last full-line price increase occurred nearly 3 years ago in 2022, and while we have worked diligently to find ways to hold prices steady, current market conditions dictate adjustments needed so we can continue to provide a value of the highest standards.

Attached you will find a new pricing sheet that lists delivered pricing for items we have record of you purchasing. These prices will be in effect for all orders placed on or after Monday September 29<sup>th</sup>, 2025. As a reminder, prices include delivery for orders in excess of 1,200 lbs. combined per purchase order.

Any increases contained in your price sheet are only to the extent necessary to keep up with market forces. We will continue to keep a sharp eye on the markets to evaluate future pricing decisions. This includes factoring in commodity price drops to potentially reduce prices, or at the very least apply savings against increases in other materials to mitigate future increases.

We truly thank you for your partnership and pledge to work together for our mutual success. Please contact us if you have any questions or comments.

Sincerely Yours,  
Major Products Co., Inc.

Daniel DeRose  
President & Family Owner