



June 4, 2021

Mrs. Klein's Pickle Co.
4125 W. Whitton Ave.
Phoenix, AZ 85019
(602) 269-2072

Dear Viele & Sons,

Over the years Mrs. Klein's has modernized and formulated manufacturing practices to reduce costs and pass the savings on to our customers. In 2021 we are experiencing the same challenges the industry is now facing. These challenges include the rising costs of labor, freight, packaging, raw materials, and insurance; all of which have impacted our business.

As a result Mrs. Klein's will increase its prices by an average of 5% across our product lines. This increase will be in effect for orders placed after July 1, 2021. Orders placed prior to July 1, 2021 for immediate delivery will be processed at the existing price schedules.

Please be assured we are doing everything possible to hold our costs of production and distribution down. From all of us at Mrs. Klein's we look forward to our continued relationship and providing *Fresh from the field* products to you and your customers.

Sincerely,

Cutter Pleasant