



April 30, 2021

Viele & Sons
Subject: Price Increase

Dear Greg,

As our industry continues to see product demands reach all time highs, the cost to do business has also continued to climb to unprecedented standards. The paper industry, like most, needed to react accordingly with record shipments in Q1 in all forms of the category. As most anticipated, ***Pulp & Paper Week*** announced a containerboard increase of \$20 per ton in March and an additional \$40 per ton in April totaling \$60 per ton. Therefore, we must notify Viele & Sons of a 10% increase on all corrugated boxes that are purchased from BoxTech effective with shipments on or after June 2, 2021.

We appreciate your business and will continue our long-term commitment to provide innovation, quality packaging and services at competitive prices. Please feel free to contact me directly with any questions regarding the increase or the trends in our industry.

Thank you for your continued partnership.

Joseph Petruzzella

Joe Petruzzella, President

Gigi Adriansen

Gigi Adriansen, V.P. of Sales