

August 25, 2022

Dear Valued Customer:

This letter is to serve as official notification of a January 1, 2023 Rediform Inc. price increase, applicable to all customers in all channels of distribution, for many of our non-dated products. Raw material increases continues to be a driving factor and the paper mills just announced their 6th price increase in the last 18 months, and most recent to be effective September 1. We also continued to see increases in cover materials, packaging materials, labels, wire as well as transportation. All this, unfortunately, leaves us no choice but to reluctantly pass on some of the additional cost increases as we are unable to absorb them all. Increase will vary by product category and sku and will range from approximately 4 to 6 % although some specific skus or categories may be greater.

New price lists will be sent under separate cover and the price increase will be applicable to any orders received and/or shipped after January 1. Any Purchase Orders received after that date must reflect the new pricing in order to be processed and shipped. If you did not receive your new price list please contact Customer Service.

We remain committed to exceptional value and service and are confident that we still remain a brand of choice to your customers. As always, we will continue to seek ways to increase efficiencies and processes to bring you high quality innovative products, at very competitive pricing along, with superior service.

Thank you for your continued support of Rediform. If you have any questions, please call our Customer Service Department at (800) 456-7334 or your Sales Representative.

Sincerely,

Steve Woodmaska Vice President - Sales

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