



Santa Ana Packaging, Inc.

May 12, 2022

RE: Price increase and current market conditions

Dear Customer,

There will be a 10% price increase on all paperboard products on orders shipped out after June 13th, 2022. Please try your best to place orders within the next five business days to get current pricing; we are unable to guarantee that we will be able to hold the price, it will depend on the price we get raw materials. We will work on trying to get orders out as soon as possible; however, current market conditions are keeping us from manufacturing to fill all orders timely. Current lead time for raw materials is over 16-20 weeks and we are not getting the quantities we ordered due to current backlogs/allocations at mills. We thank you for understanding the situation, we will offer alternatives or substitutions, if they work, we highly suggest it. It will be tough few months and we hope by the end of summer there will be some relief.

Thank you again for your continuous patience, understanding and business. We are here to work with our customers through this though time.

With kindest regards,

Moon Yen
Operations Manager