

SOUTHWEST GLASSWARE

7521 North EB I-10 Frontage Road | Tucson, Arizona 85743

May 26, 2022

Dear Valued Customer,

Due to continued market pressures and rising costs across the board, Libbey announced a weighted average 4.5% general price increase on Libbey Glassware, Spiegelau, World Tableware, Brand, Syracuse, Nachtmann, APS, and Schonwald. The price increase will impact all orders that do not ship before June 15, 2022. Southwest Glassware continues to partner with Libbey to provide the highest quality products that you and your business demand. Libbey cited ongoing market pressures as the basis for the price increase. As you know, we all have experienced the same or similar pressures. These market pressures, including increases in record freight costs, and increases in electricity, natural gas, packaging, labor, and raw materials, are dictating this price increase. As noted above, the weighted average of the increase is 4.5%, although individual items will vary. Please note that all orders shipped after June 15, 2022, will be invoiced at the new price. In addition, you will also experience an increase in the factory to distributor surcharge which we have held steady, to our detriment, for nearly four years.

We regret this price increase brought on by unprecedented economic conditions. Southwest Glassware will continue to provide you the highest quality products at competitive prices. As always, we appreciate your business.

Sincerely,

Southwest Glassware

Proud Authorized Distributor of



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T A B L E W A R E

