

December 6th, 2021

To our Valued Customers,

Due to continued increases in raw material cost, non-material cost including freight and other costs to service, we are implementing a 10% price increase starting on all invoices dated January 6th, 2021, on all items we ship into Canada, Mexico, and the United States. New pricing is attached for your reference.

Please be assured that we are doing everything possible to source materials and transportation for continued supply across our manufacturing platform. These increases are necessary to insure that supply.

If you have any questions regarding this letter, please feel free to call me directly on my cell phone at 310-947-5978. Thank you for your continued support.

Sincerely,

Paul W. Smith  
President