

The Terminal 78, LLC.

Distributor of EarthPak food containers

Dear Valued Customer:

We are writing this to inform you about recent adjustments to our prices.

Below is a highlight of the changes we are experiencing in the disposable food containers industry:

- Two major plastic resin categories have had significant cost increases — PE is up 44%+ and PP is up 50%+
- Freight costs have increased over 12% domestic and 50% overseas and expected to go higher due to increase in fuel costs
- An increase in costs for labor retention due to a tight labor market

In order to maintain our high level of product quality, we are left with the decision to implement an 8% price increase on all of our plastic products and a 10% increase on all of our paper products. This increase will be effective April 1, 2021. All orders placed prior to this date will still receive the old pricing.

We sincerely appreciate your support and look forward to working with you in the future. Please feel free to contact us should you have any questions.

Thank you for understanding.

Best regards,



Jack Jianrungsang
The Terminal 78, LLC.

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590 Monterey Pass Road, Monterey Park, CA 91754 | (626) 888-9040 | cs@terminal78.com