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## Continental Western Corporation

Your Global Supply Leader

Dear Valued Customer,

As you may be aware by now, we're facing very difficult times globally regarding import/export operations and product availability.

The current unstable market is driven by a few forces completely out of our control. Lack of space on steamships, delays at many major ports around the world, manufacturing plant closures, congested rail routes throughout the US, shortages on raw materials and sharp oil price increases.

Due to these conditions, we will be instituting immediate price increases. All pricing is subject to change and will be based off current market prices depending on the commodity.

We want to do our best to keep all our customers well informed during this difficult time and are reaching out to assure you that we're doing all we can to keep stock readily available at fair pricing. We're encountering longer lead times for stock items, due to the above-mentioned global conditions.

We'll continue to remain transparent regarding the current market and are doing all we can to stay ahead of the crisis. We've been working diligently to remain in close contact with all our global manufacturers to keep the supply chain moving, at the best price available and have increased our on-hand stock allowance.

We appreciate your business and will do our best to meet your requirements with quality products, competitive pricing, and excellent customer service.

Sincerely,

Continental Western Corporation

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