



Outperform every day.™

The Vollrath Company, L.L.C.  
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Phone: 920.457.4851  
vollrath.com

May 30, 2019

Dear Valued Channel Partner:

Subject: Vollrath 2019 Price Update

Due to the recent developments in the evolving tariff situation, Vollrath will be implementing a price increase on components and finished goods affected by List 3 of Tariff Section 301 beginning July 1, 2019. The increase will vary by item.

Understanding the impact price increases have on your business, we do not take this lightly. In an effort to be a responsible partner and help offset some of the financial strain this causes you, we will continue to absorb a portion of the increase associated with this latest round of tariffs. Should these tariffs be retracted, we will revise our pricing back to pre-tariff increase levels.

All orders for these items placed for immediate shipment on or before June 30, 2019, will be invoiced at current pricing. Orders placed **on or after July 1, 2019**, will be subject to the new pricing. Please find an updated price list enclosed.

Thank you for your continued support of Vollrath as your preferred supplier of smallwares and equipment. We continue to be fully committed to providing you high-quality products at fair prices to help all of our businesses thrive.

Should you have any questions, please contact your Vollrath sales or customer service representative.

Sincerely,

Dennis Park  
Vice President of Sales  
The Vollrath Company, LLC