

From: Waring Commercial [mailto:warig_commercial@conair.com]

Sent: Wednesday, July 03, 2019 6:01 AM

Subject: Waring Commercial Mid-Year Price Increase: Effective Monday August 5th 2019

Waring Commercial Mid-Year Price Increase: Effective Monday August 5th 2019

Dear Valued Sales Partners,

Due to tariffs and an increase in components, raw materials, and transportation and logistics Waring will implement a onetime midyear price increase of 4% effective Monday August 5th 2019.

Please see the attached for the updated price lists with 4% increase.

***** PRICE INCREASE EFFECTIVE MONDAY AUGUST 5th 2019 *****

***** NEW MAP PRICING WILL BE EFFECTIVE MONDAY AUGUST 5TH. ANY DEVIATION ON MONDAY AUGUST 5TH WILL BE A VIOLATION *****

EXCEPTIONS:

New items and the newly released items are not subject to this 4% increase.

***Please see below for the list of items that are not subject to the cost increase. your teams and the dealer channel with the new items.

CB15P
CB15TP
CB15VP
CAC170
TBB145P6
TBB160P6
TBB175P6
CAC89
CAC150
CAC139-10
WSB38X2
WDM120TX
WDM240TX
WDM360TX
WCG502TXB
WCIC25
WICSP180
WPG200
WPO100
WPO350
WPO100KIT
WPO100PS
WIH200
WIH400B
WWB10G
WWB10GC