



May 21st, 2019

Dear Valued Partners,

Due to circumstances beyond our control the U.S. has put an additional tariff of 15% on all items coming from China as of 5/10/2019.

Now, the good news is we have options. Our operations team will work with you to move pizza boxes to Vietnam. We have begun to move production to Vietnam to avoid future tariffs.

Regarding bakery items, pizza circles, pizza inserts, pizza toppers and any other items produced in China we're working to move these to non-tariff countries as quickly as we can.

As a partner we appreciate your continued support. Please know that we're always doing everything we can to make sure our supply chain is running smooth.

**Containers: Effective 06/01/2019**

All containers that shipped from China and land in the U.S. 6/1/2019 and on will have additional 15% tariff added to their current pricing.

**W Packaging Warehouses (Colton, Michigan & Texas): Effective 07/01/2019**

New pricing effective 7/1/2019. Price list will be sent out once available. POs need to be picked up by 6/28/2019 in order to not be affected by tariff increase. Please place POs by 12:00 PM noon on 6/26/2019 in order to be ready for pick up on 6/28/2019. All POs picked up on 7/1/2019 and after will receive tariff increase for applicable items.

Please contact Bonnie Surber for further questions at [bsurber@wpackaging.net](mailto:bsurber@wpackaging.net).

*Thank you,*

**Larry Stewart**  
*President*  
*W Packaging*