

January 28, 2022

Dear Customer Partner,

As we come up on 2 years since the beginning of the pandemic, we have been continuously evaluating the turbulence of the last year, to help us and our partners plan for sustaining and growing our businesses in the coming months and years.

We are encouraged by the recovery of the demand in the restaurant and foodservice industry, but recognize that not all cost structures have stabilized yet. While there continues to be anticipated fluctuations in transportation logistics, both ocean and domestic, as well as labor availability and rates, we need to adjust pricing to support the smoothest inventory pipeline possible. Our goal has always been and continues to be prioritizing inventory availability and service levels to be the best coordinated partner for you. To this end, one of our key projects in 2021 was relocating our California warehouse to Las Vegas, Nevada, with 40% more space to help support your ongoing inventory needs.

To aid our customers in future planning, we are enacting our price change **effective March 1, 2022**, with the anticipation that it should be valid for the next 6-12 months. We continue to monitor all the factors affecting price and availability across hundreds of supply channels and are poised to ensure we remain competitive and that in turn, you are too.

Looking forward, we are excited to see all our customers in person again, at the NRA Show in May. We're celebrating Winco's 30th year anniversary with more products and events on-site than ever before. Thank you for your many years of support and we look forward to earning your partnership for many more years to come.

Sincerely,



Elaine Shen
President

www.winco.us.com

Nevada Distribution Center
3777 Marion Drive
Las Vegas, NV 89115

New Jersey Headquarters
65 Industrial Road
Lodi, NJ 07644
P: 973-916-9958 F: 973-916-9959

Florida Showroom & Distribution Center
10800 NW 103rd Street, Bldg 22, Ste. 11
Miami, FL 33178