



700 Sylvan Avenue Englewood Cliffs, NJ 0763

Dear Valued Customer,

At ekaterra, we are dedicated to delivering the highest quality products and services. We appreciate your partnership and are excited about our joint opportunities to continue growing together.

Due to the continued sharp rise in market commodity prices affecting our ingredient costs, coupled with the rising costs of packaging, transportation, distribution and labor, this letter is to inform you that product lines under the **Lipton, Pure Leaf and TAZO will increase list prices effective March 14, 2022 based upon ekaterra's ship date**. Please refer to the chart on the following pages for product and new pricing details.

Dependent upon inventory availability, ekaterra will support up to 25% more than your average monthly orders in February 2022. Please refer to back up materials for further details.

For any questions and/or concerns, please contact your ekaterra sales representative directly. We appreciate your business and thank you for your continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Elvins", written in a cursive style.

Mike Elvins

Vice President, Sales, ekaterra Americas